



VICTORY

2004 Annual Report

a BREAK *through* is

the first Latina, lesbian
elected Sheriff
in the United States.



Sheriff

Lupe Valdez

Dallas County, Texas

Victory Fund-endorsed 2004

*Attended Victory's Candidate
& Campaign Training - Spring 2004*

“Victory Fund’s important and meaningful movement is like no other in our community – achieving true equality through equal representation.” **Lupe Valdez**

overcoming homophobic attacks
to become the first gay
or lesbian state legislator
in North Carolina.



State Senator

Julia Boseman

North Carolina's 9th District

New Hanover County Commissioner 2000-2004

Victory Fund-endorsed 2000-2004

*Attended Victory's Candidate
& Campaign Training - Fall 1999*

the first openly gay
statewide elected official
in Oregon.



State Supreme Court Justice

Rives Kistler

Oregon State Supreme Court

Oregon Court of Appeals 1999-2003

Victory Fund-endorsed 2004

sending gay and lesbian
officials and leaders
to the best leadership
training in the country.



Victory has provided hundreds of thousands of dollars in fellowships to LGBT leaders who have been accepted by Harvard University's John F. Kennedy School of Government

2004 Fellow and Berkeley, California, City Councilmember Darryl Moore (far right) participates in the Senior Executives in State & Local Government program

Letter from the President & CEO

Dear Friends:

With this report I share Victory's most successful year to date—a year that would have been beyond our grasp had it not been for the generous support of donors like you. *BREAKthrough* victories were achieved in 2004—in red and blue states alike: Wilmington, North Carolina; St. Louis, Missouri; Portland, Oregon; Boise, Idaho; and Dallas, Texas. These are just five of twenty states plus the District of Columbia where qualified, trained and well-funded leaders secured victories.

Gays and lesbians can win at the ballot box. Sixty-five percent of our endorsed candidates proved that in 2004. Our focused, fourteen-year mission is what has made Victory Fund the nation's largest lesbian, gay, bisexual and transgender (LGBT) political action committee. By encouraging, supporting and electing more LGBT leaders, we will achieve demonstrable success in our march to equality.

In 2004 we introduced advanced tools for our candidates to enhance voter contact, escalate fundraising and professionalize communications. The success of this work can be seen in races across the nation where our candidates won with disciplined messaging and spending.

Through its renowned Candidate & Campaign Training program, the Leadership Institute trained over 150 participants and, through Harvard



Chuck Wolfe

University's Kennedy School of Government, advanced the careers of nine current LGBT leaders in key positions of power and access. The new Leadership Institute Forum convened and briefed hundreds of officials while the Leadership SmartBrief keeps thousands of leaders abreast of the news they need to succeed. Last, but certainly not least, the 20th conference of the International Network of Lesbian & Gay Officials (INLGO) brought together hundreds of the world's LGBT officials and leaders for in-depth discussions about policy, strategy and community.

Victory Cabinet members and our network of generous donors are the “venture capitalists” investing in our efforts to achieve a voice in the debate, a vote we can count on and a victory for equal representation. On behalf of a superb team of professionals, I promise to continue to execute our strategy with precision in order to ensure a return on that investment.

Yours in Victory,

Chuck Wolfe

President & CEO

Letter from the Board Co-Chairs



Cindy L. Abel

Scott Widmeyer

Bill Lewis

Dear Friends:

What a year it has been! The lesbian, gay, bisexual and transgender (LGBT) community has endured more than its share of ups, downs and a few side-to-sides. Yet, the Gay & Lesbian Victory Fund and Leadership Institute, its committed supporters, and its talented candidates and officials made this year brighter for us all—no matter where we live, no matter our political party or whom we voted for and no matter what policy battles we’ve won or lost.

In 2004, we trained candidates, convened officials and won races in parts of the country where just a few years ago we couldn’t have imagined succeeding. Together, we are changing the face of government and ensuring the LGBT community, with all its talents and skills, has a strong voice in policy-making arenas and increased access within the halls of power. Victory’s work is bolstering American democracy by living up to our nation’s tradition of fair and equal representation.

Victory bestowed the Fourth Annual Oates-Shrum Leadership Award upon Sen. Edward M. Kennedy for his decades of work for LGBT equal rights. The Washington, D.C., ceremony raised over \$350,000 for the Gay & Lesbian Victory Fund and Leadership Institute. Victory also demonstrated its agility and commitment to staying ahead of the proverbial curve by sharpening its internet strategy

and increasing its online fundraising for the organization and endorsed candidates by 450% in 2004. This work was recognized with a Gold Pollicie Award, a highly coveted prize among political communications professionals.

With every victory, we advance true equality by securing full participation in public life. Your dedicated and passionate support has enabled Victory to achieve its mission successfully in 2004, as it has continually done since its 1991 founding. On behalf of Victory’s boards and those we help succeed in positions of leadership, and for the millions of Americans who benefit from having qualified openly LGBT officials at every level of government, we thank you for standing with Victory today and in the future.

Sincerely,

Cindy L. Abel & Scott Widmeyer

Co-Chairs

Gay & Lesbian Victory Fund

Bill Lewis

Chair

Gay & Lesbian Leadership Institute

Update

2004 was a banner year for gays and lesbians running for public office across the United States. Even in the wake of the 2004 election, with some political and policy setbacks, we have many victories to celebrate.

This year the Victory Fund endorsed a record 65 qualified LGBT candidates, Democrats and Republicans, in 27 states and the District of Columbia. Of the 65 candidates, 41 won their elections in 20 states and D.C. The Victory Fund and its national donor network invested over \$3 million this year alone in LGBT candidates for public office – more than ever before. Over 91% of political program dollars were invested in first-time LGBT candidates or LGBT elected officials who were seeking higher office.

These dollars are significantly impacting the competitiveness of LGBT campaigns and are providing the resources to gain winning margins in some very close races. In North Carolina, Victory Fund and its donor network contributed over \$90,000 to ensure strong voter turnout and to elect Julia Boseman as the first openly gay legislator in the state's history. Julia won with 50.55% of the total vote. In Portland, Oregon, the Victory Fund and its donor network contributed over \$66,000 to help secure a 51.38% win for Sam Adams, who became the first openly gay member of the city council.

Local Victories Take Five States Off 'Horizon' List

The Gay & Lesbian Victory Fund made it an electoral priority in 2004 to focus resources in 27 Horizon States (those without any gay or lesbian official at any level) and Legislative Horizon States (those without a gay or lesbian member of the state legislature).



LeFavour

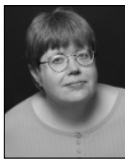
Nicole LeFavour was elected to represent parts of Boise in the Idaho State House. She won a competitive three-way primary in May after Victory Fund provided strategic advice, secured a top-notch direct mail firm and sent staff to assist with her get-out-the-vote program.

Victory Fund donors contributed almost \$17,000 to Nicole's campaign – over 30% of her entire budget – to secure this key victory. In South Dakota, Victory Fund staff provided advice and support to Rapid City Councilmember Tom Murphy when he came out as transgender; he continues to serve on the council.



Boseman

North Carolinians sent Julia Boseman to the State Senate, making her the first openly gay member of the legislature in the state's history. Julia was bombarded by brutal anti-gay attacks from her opponent and the county Republican Party in the final days of the campaign. Taking the high road, Julia stuck to her message about improving roads and schools and let her opponent's tactic speak for itself. The local paper, The Wilmington Star-News, rescinded its endorsement of her opponent saying a vote for him would be "a vote for intolerance and dirty politics." Victory Fund sent staff to North Carolina to assist with voter contact and get-out-the-vote programs that resulted in over 15,000 households receiving a personalized visit in the last month of the campaign.



Mott Oxford

Jeanette Mott Oxford returned open representation to the Missouri State Legislature after winning a State House seat in St. Louis. Jeanette's key race was the August 3rd primary, which was the same day Missourians voted to pass an anti-gay marriage amendment. Jeanette made her opposition to the initiative widely known. Despite the high pro-initiative turnout, Jeanette managed a 180-vote victory. As in other races, Victory Fund provided strategic advice and secured a first-rate direct mail firm. Victory Fund donors contributed close to \$10,000 to Jeanette's campaign – over 33% of her entire budget – to secure another Horizon win. Rhode Island House Majority Leader Gordon Fox came out while speaking at a marriage equality

rally in April, shocking not only those present, but even himself. “I took the microphone and the rest is history,” said Fox. “I was moved by the moment.” Keeping its pledge to offer public relations support to any official who wants assistance coming out, Victory Fund staff consulted with other Rhode Island gay leaders prior to Fox’s coming out to line up support. Until Fox’s announcement, there were no openly LGBT legislators in the state.

Candidates Overcome Marriage Trends

2004 election results and polling data collected by the Gay & Lesbian Leadership Institute after the November 2nd election have shown that although voters are not clear on the degree of their support for marriage equality, they are ready to elect openly gay and lesbian candidates. Additionally, the success of gay and lesbian candidates across the U.S. in 2004 is further evidence that voters clearly differentiate

● = Elected/Win		2004 Election Scorecard	* = Non-Incumbent / New
U.S. HOUSE OF REPRESENTATIVES			
	Georgia	●	Terry Crow MO House *
	Cathy Woolard (04) *	●	Jeanette Mott Oxford MO House *
●	Massachusetts		David Parks NV Assembly
	Barney Frank (04)		Corey Corbin NH Senate *
	Wisconsin	●	McKim Mitchell NH Senate *
●	Tammy Baldwin (02)	●	Janice Kando NM House *
	Tim Carpenter (04) *	●	Danny O'Donnell NY Assembly
	Florida	●	Thomas Duane NY Senate
<i>withdrew</i>	Jim Stork (22) *	●	Scott Herman NC House *
		●	Julia Boseman NC Senate *
		●	Tina Kotek OR House *
		●	Charlie Smith SC House *
		●	Jackie Biskupski UT House
		●	Jason Lorber VT House *
		●	Ed Flanagan VT Senate *
		<i>withdrew</i>	Kecia Cunningham GA House *
STATEWIDE AND EXECUTIVE OFFICE			
●	Ray Buckley NH Executive Council *	MUNICIPAL OFFICE	
	Rives Kistler OR Supreme Court *	●	Dan Baker City Council, Long Beach, CA
		●	John Boyd City Council, Sacramento, CA *
		●	Donna Groman Superior Court, Los Angeles, CA *
		●	Robert Haaland Board of Supervisors, San Francisco, CA*
		●	Jamie McLeod City Council, Santa Clara, CA *
		●	Greg Pettis City Council, Cathedral City, CA
		●	Ken Yeager City Council, San Jose, CA
		●	Zeke Zeidler Superior Court, Los Angeles, CA *
		●	Kevin Copher City Council, Evans, CO
		●	Patrick Gossett City Council, Rehoboth Beach, DE *
		●	Babak Movahedi Advisory Neighborhood Council, DC *
		●	Patty Sheehan City Council, Orlando, FL
		●	Craig Sherritt City Council, Wilton Manors, FL
		●	Michael Schaeffer County Council, Vanderburgh County, IN*
		●	Peter O'Donnell City Council, Portland, ME *
		●	Dave Coulter County Commission, Oakland, MI
		●	Harley Diamond Civil Court, Kings County, NY *
		●	John Frederick County Legislature, Albany, NY *
		●	Daniel Stewart Mayor, Plattsburgh, NY
		●	Bill Hedrick Court of Common Pleas, Franklin County, OH*
		●	Sam Adams City Council, Portland, OR *
		●	Celia Israel County Commission, Travis County, TX *
		●	Lupe Valdez County Sheriff, Dallas, TX *
STATE LEGISLATORS			
	Amanda Simpson AZ House *		
	Thom Von Hapsburg AZ House *		
●	John Laird CA Assembly		
●	Mark Leno CA Assembly		
●	Christine Kehoe CA Senate *		
	Donna Red Wing CO House *		
●	Jennifer Veiga CO Senate		
●	Art Feltman CT House		
●	Karla Drenner GA House		
	Alex Wan GA House *		
●	Nicole LeFavour ID House *		
	Ken Herndon KY House *		
●	Larry Bliss ME House		
●	Jarrett Barrios MA Senate		
●	Liz Malia MA House		
	Sarah Peake MA House *		
●	Carl Sciortino MA House *		
●	Chris Kolb MI House		
●	Karen Clark MN House		

Update

between policy debates and public service by gays and lesbians.

A poll conducted by the Leadership Institute on November 4-5 in Julia Boseman's North Carolina State Senate district provided interesting insight into voters' attitudes about gay and lesbian candidates in a year when marriage was a leading political issue. Compared to data collected early in the election, there was a 9% increase in voters who were comfortable with an openly gay or lesbian elected official over the course of the election. In comparison, there was a 16% increase in voters who opposed gay marriage.

Gay and lesbian candidates ran and prevailed in five of the thirteen 2004 marriage-ban states – Utah, Georgia, Michigan, Oregon and Missouri. In four out of five of those states, the candidates won even though the counties in which their districts are located passed the initiatives by significant margins.

Victory Fund Candidates Achieve Major Successes Around the Country

It was a big year in Oregon, as Rives Kistler became the first statewide LGBT elected official there when he was elected to the Oregon Supreme Court in May. The victory was even more poignant because his opponent was the right-wing attorney for the Oregon Christian Coalition, which sent out thousands of voter guides ensuring that voters knew Rives is gay.



Adams

Portland, Oregon elected its first openly gay city councilmember in the city's history, as Sam Adams won a remarkable come-from-behind victory after placing second in the May primary. Polls

showed the race tied with close to 50% of the voters still undecided six weeks before Election Day. Two weeks out, former Governor Kitzhaber

agreed to do a radio spot announcing his endorsement of Sam. With the help of a last-minute \$25,000 check from the Victory Fund, Sam was able to buy two weeks of radio ads that saturated Portland airwaves with news of the Kitzhaber endorsement. Victory Fund donors also bundled over \$17,000 to Sam's campaign. In a note to Victory Fund after the win, Sam wrote, "this is what did it!"



Valdez

Lupe Valdez won a stunning victory in Dallas County, Texas, where she was elected Sheriff. Lupe, who has over 20 years of experience in law enforcement, promised to bring integrity back to the office that had been embroiled

in scandal over the misuse of funds. In the final weeks of the campaign, Lupe's opponent was accused of violating campaign finance law, which, combined with Lupe's experience and appeal, was enough to put her over the top. Lupe and her campaign manager attended the Leadership Institute's Candidate & Campaign Training in April and received additional strategic advice throughout her campaign. Victory Fund donors provided \$10,000 to her campaign.

Vermont now has its first openly gay state senator, Ed Flanagan. Ed made history in 1992 after becoming the first openly gay statewide elected official in the country when he was elected Auditor. This time around, his high name recognition and popularity with Vermont voters allowed him to garner more votes than several Democratic incumbents. The excitement over Ed's win was compounded when Victory Fund-endorsed candidate Jason Lorber won a seat in the State House. Jason was a first-time candidate who will represent parts of Burlington.

First Transgender Endorsees

For the first time in its history, Victory Fund endorsed two qualified transgender candidates: Robert Haaland



Simpson

for San Francisco Board of Supervisors and Amanda Simpson for Arizona State House. Though the opportunity has presented itself in the past, these two individuals met Victory Fund’s “viability” criteria, as their election results ultimately proved. Neither Robert nor Amanda won, but their vote totals were in the top tier of election results. Of 22 candidates on the ballot, Robert came in second, losing to the candidate endorsed by the incumbent, Matt Gonzalez. Amanda won more votes than the other Democrat running for one of two seats that ultimately went to Republicans. Victory Fund highlighted both candidates in its Candidate Profile mailing to donors. Amanda attended the Leadership Institute Training in February.

A Proven Strategy for the Future

Electing openly gay and lesbian leaders is a vital – if often understated – component of the overall strategy to secure equal rights. The Gay & Lesbian Victory Fund is pioneering this highly effective next phase of the gay and lesbian equal rights movement. We will build on our current success, identifying and training more quality candidates, leaders and key political players to run effective campaigns everywhere in the country and build our bench of officials in “red states” and “blue states” alike. More qualified people are needed to run for office so we can win in the 12 states that still do not have a single openly gay public official.

2004 Gay & Lesbian Victory Fund Board of Directors

Cindy L. Abel, Co-Chair,
Atlanta, GA

Scott Widmeyer, Co-Chair,
New York, NY

David Arpin, *Houston, TX*

Susan Atkins, *San Diego, CA*

Peter Baca, *Washington, DC*

Jeremy Bernard, *Los Angeles, CA*

Janine Brunjes, *Houston, TX*

Tonio Burgos, *New York, NY*

Mark Burstein, *New York, NY*

Hunter Carter, *New York, NY*

Bill Colburn, *Houston, TX*

Patrick Davis, *St. Louis, MO*

Paul G. De Vido, *Las Vegas, NV*

Paul Devlin, *Boston, MA*

Eric Fanning, *Washington, DC*

Chrissy Gephardt, *Washington, DC*

Robert Gleason, *San Diego, CA*

Paul W. Horning, II, *Atlanta, GA*

Brian A. Johnson, *Falls Church, VA*

Aaron Kampfe, *Red Lodge, MT*

Michael Kenny, *Palm Beach Gardens, FL*

John Klenert, *Washington, DC*

Anne Levinson, *Seattle, WA*

Bill Lewis, *Phoenix, AZ*

Frank Matheson, *Salt Lake City, UT*

Sheila Morris, *Columbia, SC*

John Neitzel, *Oakland, CA*

Christopher Price, *Los Angeles, CA*

Robert Raben, *Washington, DC*

Chris Ray, *Columbia, SC*

Rob Saltzman, *Los Angeles, CA*

Jared Silverman, *New York, NY*

Greg Simoncini, *Chicago, IL*

Mark Stiffler, *Conshohocken, PA*

Jerry Thomas, *Washington, DC*

Kevin Tilden, *San Diego, CA*

Karen Tramontano, *Washington, DC*

Don Uttrich, *Washington, DC*

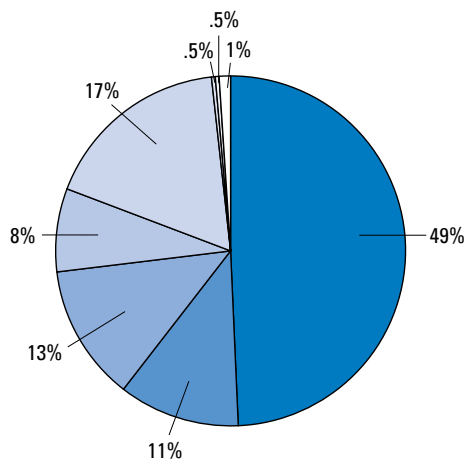
Louis Vega, *Washington, DC*

Jesse White, *Chapel Hill, NC*

Chuck Wolfe, *Washington, DC*

(as of 12/31/2004)

Seats Held by the Nation's 286 Openly LGBT Officials



- City Council Members/County Commissioners - 49%
- Mayors/Local Administrators - 11%
- Local Judges - 13%
- School Board Members - 8%
- State Legislators - 17%
- State Administrator - .5%
- State Judge - .5%
- Members of Congress - 1%

In 2004, the Gay & Lesbian Leadership Institute expanded its offerings more than in any previous year, collaborating with other organizations and reaching out to more current and potential leaders than ever before. In addition to its core programs – working to identify individual LGBT leaders throughout the U.S. and offering them introductory and senior level training – the Leadership Institute increased the use of leading-edge technology to provide the greatest number of LGBT individuals with extensive, up-to-date information on issues of interest.

Still Training After All These Years

The Gay & Lesbian Leadership Institute's Candidate & Campaign Trainings remain our cornerstone program. Continuing to grow since their inception in 1993, workshops were offered in Florida, Michigan and Louisiana in 2004. These trainings provided four-day intensive, comprehensive, non-partisan instruction to openly LGBT candidates, campaign personnel and community leaders, led by proven campaign professionals teaching the political and technical skills required for success.

There was a notable increase in training program participation by women and African-Americans in 2004 and the number of Asian-American trainees continued to grow as well. Latino and transgender participation remained at a level consistent with the previous year. Nearly half of the attendees were actively involved in races in 2004.

This year, winning candidates in California, Florida, Georgia, New York, North Carolina and Texas were graduates of a Candidate & Campaign Training, including Lupe Valdez from Dallas, Texas, who attended the Detroit training workshop in 2004 and recently became the first Latina, lesbian Sheriff in the United States.

Over 225 gay and lesbian individuals received training and education at both introductory and senior levels through the 2004 Leadership Institute programs.

Representatives from more than 30 states and three foreign countries worked together through the Gay & Lesbian Leadership Institute, collaborating with a strong sense of community, to exchange information and share common experiences and best practices. These current and future leaders are prepared to use their strengthened voices in more visible roles and higher offices on behalf of their community.

Developing Leaders Who Stand Out

In its third year, the Leadership Institute's Fellowship Program with Harvard University's John F. Kennedy School of Government awarded nine Fellowships. For the first time, two 2004 Fellows enjoyed dual recognition through the initiation of a shared Fellowship with the Fannie Mae Foundation. The Leadership Institute, in its short but vital history with the program, is now the second largest contributing partner organization to the Senior Executives in State and Local Government program. This synergy between the Leadership Institute, Harvard and other supporting organizations demonstrates the caliber of LGBT leader that we advance and prepare for critical and visible public leadership.

2004 Fellows

Toni Atkins, *San Diego, CA*
Pedro Briones, *Mount Rainier, MD*
Tom Duane, *New York City, NY*
Ron Forsythe, *Suisun City, CA*
Darryl Moore, *Berkeley, CA*
Jeffrey Prang, *West Hollywood, CA*
Jim Roth, *Oklahoma City, OK*
Mirian Saez, *Washington, DC*
Ken Yeager, *San Jose, CA*

Convening Leaders, Exchanging Ideas

The 20th Annual Gay & Lesbian Leadership Conference with the International Network of

Lesbian & Gay Officials (INLGO) was held in New Orleans in November. The conference hosted over 330 top-level decision-makers from elected and appointed positions in the U.S. and Europe, corporate owners and managers, community leaders, partners and friends.

Attendees were made up of representatives from municipalities (30%), corporate owners or leaders (30%), state elected offices (15%), federal offices (2%), and appointed officials (23%). The program included a review of 2004 election issues by a non-partisan panel of campaign specialists and elected officials, and urban and economic development updates related to LGBT communities around the nation.

The collaboration with INLGO and the Gay & Lesbian Leadership Institute has grown and evolved tremendously since the two organizations agreed in 2000 to work towards common professional goals. In the spirit of this evolution, INLGO voted in 2004 to merge with the Leadership Institute. Announced during the conference's annual Saturday evening banquet, this partnership will strengthen both organizations as they work to support LGBT officials and leaders throughout the United States and beyond.

Innovative Tools and Resources

The Leadership Institute Forum, a series of quarterly conference calls on LGBT issues, hosted four highly attended discussions in collaboration with the Human Rights Campaign (Marriage), the National Gay & Lesbian Task Force (Education Policy), the Ballot Initiative Strategy Center (2004 Ballot Initiatives) and the Urban Institute (Gay & Lesbian Atlas). The program continues in 2005, beginning with a discussion on the fight for marriage equality in the wake of the 2004 elections, in collaboration with Freedom to Marry.

Early 2005 also marks the launch of the Gay & Lesbian Leadership SmartBrief. This groundbreaking free resource pools thousands of news articles, research and media reports covering community leaders into one summarized e-newsletter that links to original online news sources. The Gay & Lesbian Leadership SmartBrief gives public, private and not-for-profit leaders news they can use to be effective – whether for policy development, entrepreneurship, philanthropy or activism.

2004 Leadership Institute Grantors

Ralph Alpert and Tides Foundation
Henry van Ameringen Foundation
The Arcus Foundation
B.W. Bastian Foundation
Blachford-Cooper Foundation, Inc.
Charles M. Holmes Foundation
Charles & Ruth Levy Foundation
Compass, Inc.
conEdison, Inc.
Conwest Resources, Inc.
Coors Brewing Company
Cox Communications, Inc.
Coydog Foundation
The David Bohnett Foundation
The David Geffen Foundation
Dewey Square Group
Esmond V. Harmsworth and James Richardson
Fannie Mae Foundation
Fidelity Charitable Gift Fund

Gill Foundation
Heinz Family Foundation
Hewlett Packard Company
The Hollyfield Foundation
Horizons Foundation
The Ian Thom Foundation
J Ozborn
Lesbian Equity Foundation of Silicon Valley
McCain Charitable Trust
MTV Networks
Fred Hochberg and The New York Community Trust
PEPCO
Pfizer
Christopher Ray and Fastco Threaded Products, Inc.
Regions Financial Corporation
Reid Williams Foundation
The Sheridan Group, Inc./Thomas Sheridan and Vince Walsh

Showtime Networks, Inc.
Bill Smith & Co. LLC
The Snowdon Foundation
Stephen H. Simon Foundation, Inc.
Unilever United States Foundation, Inc.
Woodenship Advertising & Public Affairs

2004 Gay & Lesbian Leadership Institute Board of Directors

Bill Lewis, Chair, *Phoenix, AZ*

Guy Cecil, *Washington, DC*
Thomas P. Daley, *Arlington, VA*
Brian A. Johnson, *Falls Church, VA*
Joyce Newstat, *San Francisco, CA*
David Nixon, *Ft. Lauderdale, FL*
Randy Soderstrom, *Tucson, AZ*
Chuck Wolfe, *Washington, DC*
(as of 12/31/2004)

Gay & Lesbian Victory Fund and Leadership Institute

2004 Supporters - Victory Cabinet

Platinum Victory Council

(\$25,000+)

Ronald M. Ansin
David Bohnett and
Tom Gregory
Donald A. Burns and
Gregory Connors
Paul G. De Vido
Tim Gill and Scott C. Miller
Jonathan Lewis and
Peter B. Lewis
Edward W. Snowdon, Jr.

Gold Victory Council

(\$10,000 - \$24,999)

Tim Aldrete and
Gabe Herrera
Richard P. Baks
Terry Bean
Tracy J. Blakeslee
Anthony J. Collerton
The Edward S. Gould
Human Rights Trust
Blake T. Franklin and
Tom Getgood
David Geffen
Leo J. Hindery, Jr.
Brian A. Johnson
William C. Lewis and
Richard K. Underwood
David P. Nixon
Planet Out Partners
Stephen E. Quinlan and
Randy Soderstrom
Dan H. Renberg
The Robert L. Kehoe Trust
Thomas Schumacher and
Matthew White
Andrew Tobias and
Charles Nolan
Donald L. Uttrich and
James Douglas Foster
Richard W. Weiland
Christopher Wolf and
Jim Beller

Silver Victory Council

(\$5,000-\$9,999)

Altria Group Inc.
The American Federation
of Teachers
Rob Anderson
Alvin H. Baum, Jr.
Mark Burstein and
David Calle
Carpenters' Legislative
Improvement Committee
Hunter T. Carter and
César Augusto Zapata
Guy H. Cecil
William E. Colburn
Comcast
The Corporate Executive
Board Company
The Honorable
Jon S. Corzine
Gary Richard Feulner
The Honorable
James C. Hormel and
Tim Wu
Paul W. Horning, II
M. Blair Hull
Jeanette A. Kleiman Trust
Anne Levinson
Eric Little
Mirram Global, LLC
Sheila R. Morris and
Teresa L. Williams
Marsha J. Naify
Jane and Marc Nathanson
The NEA Fund for Children
and Public Education
NYPROCOA, INC.
David Ring and
D. Stuart Harrison
Christine M. Robert and
Clarissa Filgioun
Adam R. Rose and
Peter R. McQuillan
Aubrey Sarvis
David Schwarz
William J. Silva, III
Gregory G. Simoncini and
Ed Dudley
Jeffrey B. Soref
Richard D. Stamberger
James O. Stepp and
Peter K. Zimmer
Mark Stiffler
Sunbelt Communications Co.
Tonio Burgos &
Associates, Inc.
Greenberg Traurig LLP

Victory Council

(\$2,500-\$4,999)

AFSCME/AFL-CIO
Aragon Enterprises
David W. Arpin and
Alejandro Martinez
Bobby Barnes
William J. Bresnan
Robert Brkich, Jr. and
Ben Pratt
Alan R. Brodie
Janine M. Brunjes
E. Blake Byrne
Thomas Christofferson
Dr. Elizabeth B. Conant and
Camille Cox
Tom Drury
Suzanne M. Dukes and
Sandy Wichelecki
Scott E. Eckas
Eric Fanning
Carl A. Fillichio
Dwight A. Foley
Global Strategy Group Inc.
David Hatfield and
Sidney Stolz
Craig Hoffman and
Albert Lauber
Human Rights Campaign
Richard D. Jacobs
Teresa M. Joyce
Richard A. Kasten
Garry Clayton Kief
John R. Klai, II and
Jonathan S. Sparen
James Law
Jane A. Marquardt and
Tammy Marquardt
Frank Matheson
Howard N. Menaker and
Patrick Gossett
David B. Mixner
Marylouise Oates and
Robert Shrum
Fred Paxton and
Steve Kaufman
Woody N. Peterson
Christopher J. Price
Robert Raben
Christopher Boyd Ray
Rob Saltzman and
Ed Pierce
See See Eye
The Sheridan Group, Inc./
Thomas Sheridan and
Vince Walsh
Service Employees
International Union

Victory Council

(\$2,500-\$4,999)

John A. Silberman and
Elliot C. Carlen
Jared R. Silverman and
Lange Taylor
Steptoe & Johnson LLP
Jerry R. Thomas, II
Louis A. Vega
Visa U.S.A. Inc.
Geoffrey C. Westergaard
Anne Wexler and
Joe Duffey
Jesse L. White, Jr.
Scott D. Widmeyer and
Alan Yount

Victory Circle

(\$1,200 - \$2,499)

Cindy L. Abel
Ed Harrison Able, Jr.
Roberta Achtenberg
David Adler
Elenore J. Alickman
John Aniello, Jr. and
Victor Shargai
John L. Bantivoglio, III
Dennis J. Barbour, Esq
Barry R. Barkley
Derek L. Barnes
Adam Bartlett
Michael Bauer and
Roger Simon
Lang Baumgarten
Bill W. Beck and
David F. Huskey
Bruce Berger
Jeremy Bernard
Dr. L. Diane Bernard and
Joan R. Heller
Brian K. Bond and
Derek K. Orr
The Honorable John F. Brady
and Joshua B. Davis
Steven F. Brandwein
Robert M. Browne
Juan Buono, M.D.
Gene Burkard
Bob Burke and
Brian Patterson
Carin Canale and
Hillary Theakston
Christopher Ian Cassidy
Reuben Chong
Bruce L. Cohen
Committee for a Democratic
Majority, Inc.
Cynthia P. Comrack and
Elizabeth W. Slocum
Barry Conaty
Michael Conn
Lillian Correa and
Dianna Bell
Thomas P. Daley
Colgate W. Darden
W. Kent Davis
Jewel E. Day, D.D.S. and
Wendi Orlando
David E. DeSantis and
Todd Malan
Paul L. Devlin, Jr.
Q. Todd Dickinson
Michael A. Dively
Alexander Eisenberg
David V. Evans
Willkie Farr & Gallagher
Jason Baker Fields
Gary J. Fisher

The Honorable
Edward S. Flanagan and
Isaac B. Lustgarten
Bill Flanagan
Michael Fleming
Charlie S. Frew
Clara L. Fryer and
Julie Wilkerson
Margaret R. Fuller
Robert T. Gervasoni
William S. Gilmer, M.D.
Brian J. Glade
Robert H. Gleason and
Marc J. Matys
Gilbert Glick
Global Stratagem Group
LTD/S. David Cobb
Michael B. Good and
Matthew A. Masek
Timothy J. Goodwin and
Anthony J. Piazza
Mark D. Gude
Joseph W. Hardee
Harry H. Harkins, Jr. and
Kenneth E. Stilwell
Christopher M. Hartman
Andrew M. Held and
Todd Karleskein
Samuel D. Herring
Dr. William E. Hines and
Victor Biega
Christopher Holt
Richard D. Huff
G. David Hurd
Kevin B. Jennings and
Jeffrey G. Davis
Arthur L. Johnston and
Jose A. Pena
Alan Kaminsky
Eugene Kapaloski
John S.W. Kellett
J. Christopher Kennedy
Kenny Family Corporation
John J. Klenert
Peter H. Kostmayer
Stuart S. Kurlander
Michael Lappin
Michael L. Lausell
Jeff R. Lewy and Ed Eishen
Jeffrey R. Lick and
Stephen M. McCarthy
Diane K. Lincoln
Claire N. Lucas
William Macdonald
The Honorable Steve T. May
William J. McLaughlin
Richard L. Meiss
Bill Melamed, Jr.

Meldon H. Merrill
Henry D. Messer, M.D. and
Carl A. House
Christopher Meyer
David J. Miller
David Mizener
Babak Movahedi
Edward B. Mullen
William M. Murat
John Neitzel and
Carl Hendrickson
The Honorable
Annis D. Parker and
Kathy Hubbard
Phillip R. Pitts
Donald S. Press
Price Medical/
Timothy A. Price, M.D.
Randall H. Reece
Michael E. Reiser
Paul C. Rubenstein
Dr. David Ryder and
Dr. Norman R. Rychlik
Beth S. Schapiro
Mark M. Sexton and
W. Kirk Wallace
Neal E. Sheldon
Dr. Julie Ann Sherman
Drury Sherrod
Christopher Shirley
Nekki A. Shutt and
Sheila Clause
Robert M. Singleton
Thomas K. Sparkman and
Marcus Caltagirone
Frank Staggs
Barry Steinhorn
Kenneth E. Stilwell and
Harry H. Harkins, Jr.
Jonathan Stoller and
Herb Hamsher
Joy A. Tomchin
Jeffrey B. Trammell and
Stuart D. Serkin
Eric L. Vautour
Robert Venuti and
Robert Sandefur
Jeffrey Wade
Alex S. Wan
William Waybourn and
Craig Spaulding
Leslie S. Wilkes
Pamela Lawton Wilson
and Jeanne Fricot
Charles A. Wolfe

Gay & Lesbian Victory Fund and Leadership Institute

2004 Supporters

Victory Club

(\$500 - \$1,199)

The Advance Group, Inc. Paul F. Albert Marvin Alexander and Murray Fishman Richard Tom Aley, Jr. Norm Allin and Robert C. Brooks Brownell M. Anderson Peter H. Arger Christopher R. Armstrong, M.D. Lynden C. Armstrong Alan G. Arnold Frederick M. Aspey and Kara L. Lewis Susan E. Atkins and Crystal Weathers J. Michael Aycock and Barry Baker Julie Baird and Laurie Simonson William Bell and Michael Meyer Stephen L. Bennett Michael J. Bento David Berchenbriter and William J. Zwart Michael S. and Carol Berman Laurence E. Best Hugh I. Biele Leclair Bissell, M.D. Stephen Bjorgan David W. Briggs Pete Bullard and Andrew Ogu Martin Bullock and Jason Walker Vicki Burbidge and Regina Wright Douglas H. Candler Douglas E. Carl The Honorable Tim W. Carpenter Donald J. Chambers Steve Champagne George K. Cheung Cho Taussig Productions, Inc. Peter B. Cinelli, M.D. Leslie J. Cohen Committee to Elect John Laird Committee to Elect Oxford Committee to Re-Elect Dan Baker James Connaughton Christian A. Conti The Honorable Libby Cowan Tyler Cozzens	Terry Crow and Tom Peters The Honorable Kecia A. Cunningham and Lenny Lasater Cary Davidson and Andrew Ogilvie Miguel De La O Curt L. Decker William T. Dehnke The Honorable Gail Dekreon James M. Delaplane, Jr. and Mark O'Donnell Anne Derryberry and Ellen D. Wagner The Honorable D. Scott Dibble Lin Dunn Steve A. Elmendorf Brian Farley Thomas Faulds Harvey Fierstein Curt M. Finkelmeyer and Kenneth A. Baker Gerald Fisher John P. Flagg Pedro E. Flores and Troy Reynolds Jamie T. Foreman and Anthony G. Plakas Martha M. Fourt William J. and Patricia A. Fuerstenau William L. Furmanski Phillip Galbreath and Michael Buie John Gallagher and Ron Barnard Renee Gilinger Paul J. Giorgio The Honorable Neil G. Giuliano Mark Glaze Global Imaging Systems Samuel W. Golden, IV David L. Goldman and Jacques Abatto Tom L. Goodwin Samuel S. Gordon, M.D. Herb L. Gore and Bob Wildman Bruce Graham Bruce Green Stanley B. Greenberg Wayne Gresham Elizabeth T. Grinnell The Honorable Scott Gruendl Charton F. Hall, Jr.	Phyllis E. Hammer and Michael H. Hammer Hartford Fire Insurance Company The Honorable John W. Heilman Alan Hergott and Curtis F. Shepard Charles B. Hess Christopher C. Hill Nicholas Hodges Richard K. Hollander Bryan S. Howard Frank J. Howell Brad M. Hoylman The Hubbard Group Inc Charles A. Hunnicutt and Wayne Amos Imperial Court De San Diego, Inc. Independent Action Kevin Daniel Ivers and Dane R. D'Alessandro Lawrence S. Jacobs and Steven R. Snapp K. T. Jordan Robert J. Kabel Michael F. Keeley Arthur J. Kelleher, M.D. and Kevin Holleman Eric G. Keller DeMenno Kerdoon Michael J. Kilroy Robert K. Kinsey and Joseph Shantz Phil S. Kleweno James B. Klump F. Gary Knapp Kodak John S. Kruse Michael Kwait, M.D. Jeffrey C. Lamkin Garrett R. Lanzy and Rodney Angier Michael L. Laughlin Chrys D. Lemon Kara L. Lewis and Frederick M. Aspey Andrew Z. Linsky Thomas K. Lopach Gail R. Lopes Marcena W. Love Arthur E. Macbeth John Mammano Dr. Allen S. Mariner Martin A. McBroom Kevin E. McCurdy Joseph E. McMahon	Lea Militello Nick L. Miller Terry H. Miller, Jr. Weston F. Milliken The Honorable James C. Moeller and Clark Crawford Neal E. Moody Ronald P. Morlier Jay L. Myers Thomas G. Myers NEA Health Information Network David Nyberg Mark G. O'Donnell and Jamey Delaplane The Honorable Al Oertwig Jay W. Oppenheimer Robert Oswald and David Fazio Robert L. Page and Dale Frederiksen The Honorable David R. Parks James A. Patterson Larissa L. Paule-Carres and K. Andrew Sneathern George Robert Pedrick, D.D.S. Donald C. Pelz Brian W. Pendleton and Chad Goldman Joseph M. Perta and Max Puglar-Vidal Richard N. Peterson and Wayne T. Bradley Tom Phipps and Rick Aishman Dean Pitchford and Michael Mealiffé Charles A. Ranberg John J. Ribaud Michelle S. Riley Nathan Riley Vicki R. Rollins and Thomas M. Rollins Albert A. Salas Edwin E. Sargent, Jr. Jack Sawyer Timothy H. Schoeffler Walter B. Schubert, Jr. Sharon C. Semmens Adam Shapiro Chris Shaw and Doug Snyder Bill Sheppard and Range Shaw John J. Sherry Thomas Shevlin Debra Shore
---	---	--	--

Endorsed Candidate Contributors

	Platinum Victory Council (\$25,000+)	Gold Victory Council (\$10,000 - \$24,999)	Silver Victory Council (\$5,000-\$9,999)
Julie Siska and Barbara Leonard Jonathan E. Smith Steven R. Snapp and Lawrence S. Jacobs Stephan M. Snyder and Mark Kemper Mae Stadler Thomas R. Stephens Steven Stone The Strategy Group, Inc. Todd Summers Gail S. Swinney and Marti Billingsley John The Losen Kevin Tilden and Philip Diamond David C. Tseng D.W. Tunnage Betty S. Tunstall Bob Valentine and Phil Ranger Donald E. Vaughan and Lee S. Ridgway Beverly Ferne Wasson and Glenda Humiston Michael Weiss and Michael Skubish David D. Wexler and David L. Beckerman David A. White and Ralph W. Hoenle Donald White and Randy Bianchi Lois Q. Whitman, Esq. Debbie Willhite Todd R. Williams Dorothy Willis, M.D. Jonathan C. Wilson Wood Enterprises Thomas S. Woodruff Richard M. Wortman Douglas A. Zeghibe	Tim Gill and Scott C. Miller	Richard P. Baks David Bohnett and Tom Gregory Paul G. De Vido William C. Lewis and Richard K. Underwood James O. Stepp and Peter K. Zimmer	Ronald M. Ansin Anthony J. Collerton Dr. Elizabeth B. Conant and Camille Cox Esmond V. Harmsworth and James Richardson Paul W. Horning, II Dan H. Renberg Jeffrey B. Soref Andrew P. Tobias and Charles Nolan

Endorsed Candidate Contributors

Victory Council

(\$1,000-\$4,999)

Ed Harrison Able, Jr.
Paul F. Albert
Ralph Alpert
Carol F. Anderson
Robert Annas and
Douglas A. Shaw
Bill W. Beck and
David F. Huskey
Leclair Bissell, M.D.
Norman Blachford
Gary W. Booher
Kenneth F. Britt
Alan R. Brodie
Hunter T. Carter and
César Augusto Zapata
Guy H. Cecil
Thomas Christofferson
Jerry N. Clark
Edith Dee Cofrin
William E. Colburn
Committee to Elect
Karla L. Drenner
Martin W. Culbreth
Patrick T. Davis
David V. Evans
Charlie S. Frew
Clara L. Fryer and
Julie Wilkerson
Manny Gleicher
Fred P. Hochberg and
Thomas Healy
Michaeljohn Horne
Brian A. Johnson
LeeAnn Jones and
Rebecca K. Sherrill
Teresa M. Joyce
Arthur M. Kaplan, Esq. and
R. Duane Perry
J. Christopher Kennedy
Robert M. Kleinman
Robert K. Kinsey and
Joseph Shantz
Larry Layne
Jack LeBouef
John M. Lee
Frank Matheson
William J. McLaughlin
Dean Pitchford and
Michael Mealiffe
Weston F. Milliken
Sheila R. Morris and
Teresa L. Williams
David P. Nixon
Joe T. Porter and
Carter Elliott
Christopher J. Price
John J. Quinn
Jonathan Rotenberg

Bud Russell and
David A. Sausville
Thomas Schumacher and
Matthew White
Dr. Jeanne L. Sebaugh
Joe Shanr
William J. Silva, III
Gregory G. Simoncini and
Ed Dudley
Rachel Siu
Randy Soderstrom and
Stephen Quinlan
Thomas K. Sparkman and
Marcus Caltagirone
David N. Von Storch and
Leandro Ruiz Iribarren
Victor Sze
Tammy Baldwin for Congress
Donald L. Uttrich and
James Douglas Foster
David M. and
Ruth H. Waterbury
William Waybourn and
Craig Spaulding
Donald White and
Randy Bianchi
Scott D. Widmeyer and
Alan Yount
Robert J. Wilson
Charles A. Wolfe
Thomas S. Woodward

Victory Club

(\$500 - \$999)

Cindy L. Abel
Edward Alexander
Howard Aaron Aronow
Steven A. Aurecchia
Arthur H. Bernstein
Alvin H. Baum, Jr.
Michael Bauer and
Roger Simon
Hugh I. Biele
Daniel A. Bloom and
Barry Golivesky
Richard D. Bloom
Kevin Brown
Mark Burstein and
David Calle
Angie Buysse
Tommy Chapman
Gary R. Cohan
Roberta A. Conroy
Harold O. Crawford
Cary J. Davis
Paul L. Devlin, Jr.
Saundra Donnelly
Jamie R. Finch
Steven T. Flowers
Nicholas Frank of D&D Inc.
Malcolm O. Gideons
Tom L. Goodwin
Maura Griffin
James M. Hallett
David Hatfield and
Sidney Stolz
Lloyd E. Herman
Curt Hicks
John W. Hornor
Eric Hsu and
James R. Chambers
James F. Kane
Phil S. Kleweno
Robert C. Kopple
Rich Kowalewski and
Duda Silva
Serge Krawiecki and
Ian Gazes
Craig Hoffman and
Albert Lauber
Michael L. Lausell
Arthur S. Leonard
Gary Little
Kenneth J. Malik
Bill Melamed, Jr.
Howard N. Menaker and
Patrick Gossett
Henry D. Messer, M.D. and
Carl A. House
David Mizener
Dr. Kendall Mullins
Michael Myers

Jane and Marc Nathanson
Mark C. Niblack, M.D.
Jay W. Oppenheimer
William F. Owen, Jr.
Stephen Peck and
John M. Messer
Robert Raben
Dr. William Resnick and
Dr. Douglas Cordell
Jeffrey A. Richmond
Christine M. Robert and
Filgioun
Worth W. Ross
Paul C. Rubenstein
Linda E. Saltzman
Rob Saltzman and Ed Pierce
Max A. Schneider, M.D.
Sharon C. Semmens
Mark M. Sexton and
W. Kirk Wallace
John A. Silberman and
Elliot C. Carlen
Roy E. Simon
Glenn Stover
Allen K. Thornell
Kevin Tilden and
Philip Diamond
Eric L. Vautour
Paul E. Vogelsang
Clyde P. Wachsberger
and Charles R. Dean
Steve Wallace
B. Rodney White
Nathan O. White
Michael P. Williams
Cindy Wilsky
Frank R. Young and
John J. Guagenti

Every effort was made to ensure the accuracy of this information. If there is an inaccuracy or you wish to increase your role in the achievement of our mission in 2005, please call our development office at 202-842-7306 or email us at victory@victoryfund.org.

Victory Staff

Stephen Alexander,
Vice President for Development

Lucy Bartlett,
*Vice President for Training
& Education*

Robin Brand,
*Vice President for
Campaigns & Elections*

Justin Cole,
*Contributions & Technology
Manager*

Dave DeCicco,
*Vice President for
Communications & Marketing*

Jennifer L. Hinchey, Esq.,
Political Manager

Jermaine W. Ivy,
Board & Events Manager

Fred Sherman, CPA,
*CFO & Vice President for
Operations*

Mark Spengler,
*Vice President for
Leadership Gifts*

Rusty J. Trump,
*Communications & Technology
Associate*

John Wood,
*Membership & Direct Marketing
Manager*

Chuck Wolfe,
President & CEO

2004 Interns

Darrin Adams,
Baylor University

Mickey Amos,
St. Mary's University

Sarah Baird,
Georgetown University

David Baiz,
Ohio State University

Ryan Duncan,
Boston College

Brett Johnson,
University of Kansas

Kate Meighan,
Trinity College

Paige Labourdette,
California State University, Chico

Samir Luther,
Washington University

William Neville,
Davidson College

Emily Shannon,
Evergreen State University

Shawn Werner,
Dickenson College

Christine Stants,
Tilane University

Jeong Soo We,
Kyungpook National University

Kevin Wozniak,
Skidmore College

A *BREAKthrough* means lesbian, gay, bisexual and transgender Americans will have a powerful voice in our government to achieve true equality.

Since 1991, Victory has successfully helped elect hundreds of openly LGBT candidates to Congress, state legislatures, school boards, city councils and more. Through world-class programs and nonpartisan training, we also provide these new leaders with the skills and contacts they need to make the most of their influence and access.

Candidate Support

The Gay & Lesbian Victory Fund provides financial support to openly lesbian, gay, bisexual and transgender candidates and officials. We're the only national organization committed to increasing the number of openly LGBT public officials at federal, state and local levels of government. Victory Fund support is acknowledged as the determinative factor in the successful election or appointment of endorsed LGBT candidates. The Victory Fund is one of the nation's largest non-connected political action committees.

Leadership Development

The Gay & Lesbian Leadership Institute ensures that openly LGBT Americans are not excluded from – and are equipped with the skills they need to prevail in – the electoral process. The Leadership Institute does this by sponsoring qualified LGBT leaders' participation in the executive programs at Harvard's Kennedy School of Government, as well as by offering nonpartisan training and international professional networking opportunities.

© 2005 by the Gay & Lesbian Victory Fund and Leadership Institute. All rights reserved. Recipient is granted permission for the reproduction and free distribution of this publication for purposes that are compatible with Victory's mission and when reproduced in its entirety. The above names, Victory logo and BREAKthrough logo are registered trademarks of the Gay & Lesbian Victory Fund and/or Leadership Institute.



VICTORY

**Gay & Lesbian Victory Fund
and Leadership Institute**

1705 DeSales Street, NW, Suite 500

Washington DC 20036

202 842.8679 main

202 289.3863 fax

Find out how you can BREAK *through.*

www.victoryfund.org

www.victoryinstitute.org

Paid for by the Gay & Lesbian Victory Fund, www.victoryfund.org, and not authorized by any candidate or candidate's committee. Contributions or gifts to the Gay & Lesbian Victory Fund are not tax-deductible.

Contributions to the Gay & Lesbian Leadership Institute are tax-deductible to the extent allowable by law.