we are no longer “other.”
we are leaders.
we are colleagues.
The annual report you’re holding summarizes the work of the Gay & Lesbian Victory Fund and Leadership Institute in 2009, the most successful non-federal election year in our history. While this report can’t quite relay the joy felt by everyone when Annise Parker’s victory made Houston the largest U.S. city ever to elect an openly LGBT mayor, we hope it reflects the historic impact of that tremendous victory.

At the end of the 2009 political season, the Victory Fund saw 54 of 79 endorsed candidates win their elections, an extraordinary success rate for any political organization. We helped elect the first openly LGBT city council members in Akron, Ohio, St. Petersburg, Florida, and Detroit, where Charles Pugh was the top vote-getter in his first run for office and thus became president of the city council.

In Georgia, Simone Bell’s victory made her the first openly lesbian African-American elected to a state legislature in the U.S., and Alex Wan became the first gay man and first Asian-American elected to public office in Atlanta.

These breakthroughs are important. They give us hope that we can win when we work harder and smarter than our opponents, and they give young people the confidence to pursue their dreams while living authentic lives, unafraid to be themselves. Once in office, these public leaders literally become the face and voice of the LGBT community. We are no longer “other.” We are leaders. We are colleagues. We are visible.

Winning is sweet, but our mission isn’t complete after the last vote is counted. Whether it’s introducing and fighting for federal legislation in Congress, or speaking out for anti-bullying policies on local school boards, our elected officials are working on the front lines in the fight for equality.

Our ranks also expanded significantly in 2009 as we led the community’s Presidential Appointments Project, a coalition of a dozen national organizations that saw more than 100 appointees placed by the end of President Obama’s first year in office—a record-setting pace that will ensure LGBT voices are heard at the highest reaches of the federal government.

We are proud of our success in 2009 and, especially in tough economic times, grateful for the generous support of a family of donors, board members and friends who make this vital work possible. The year ahead will be full of new challenges, and with your help we will meet them with renewed hope, energy and confidence in the value of our contribution toward equality.

Mark Burstein
Chair, Gay & Lesbian Victory Fund

Joyce Newstat
Chair, Gay & Lesbian Leadership Institute

Chuck Wolfe
President and CEO
our mission
to change the face and voice of America’s politics and achieve equality for LGBT Americans by increasing the number of openly LGBT officials at all levels of government.
## election scorecard

### county/municipal

<table>
<thead>
<tr>
<th>State</th>
<th>Name</th>
<th>Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>AL</td>
<td>Howard Bayless</td>
<td>Birmingham City Council</td>
</tr>
<tr>
<td>AZ</td>
<td>Karin Uhlich</td>
<td>Tucson City Council</td>
</tr>
<tr>
<td>AZ</td>
<td>Tom Simplot</td>
<td>Phoenix City Council</td>
</tr>
<tr>
<td>CA</td>
<td>John Duran</td>
<td>West Hollywood City Council</td>
</tr>
<tr>
<td>CA</td>
<td>Jeffrey Prang</td>
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<tr>
<td>CA</td>
<td>Robert Garcia</td>
<td>Long Beach City Council</td>
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<tr>
<td>CA</td>
<td>Jose Cisneros</td>
<td>San Francisco Treasurer</td>
</tr>
<tr>
<td>CA</td>
<td>Ginny Foat</td>
<td>Palm Springs City Council</td>
</tr>
<tr>
<td>CA</td>
<td>Dave Carroso</td>
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<td>CA</td>
<td>Henry Lo</td>
<td>Rosemead City Council</td>
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<tr>
<td>FL</td>
<td>Anthony Niedwiecki</td>
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<td>FL</td>
<td>Steve Kornell</td>
<td>St. Petersburg City Council</td>
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<tr>
<td>FL</td>
<td>Michael Gangora</td>
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<tr>
<td>FL</td>
<td>Sherry Roberts</td>
<td>Miami Beach City Commission</td>
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<tr>
<td>FL</td>
<td>Coleman Prewitt</td>
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<tr>
<td>GA</td>
<td>Brian Bates</td>
<td>Doraville City Council</td>
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<tr>
<td>GA</td>
<td>Alex Wan</td>
<td>Atlanta City Council</td>
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<tr>
<td>GA</td>
<td>Adam Brackman</td>
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<tr>
<td>GA</td>
<td>Kyle Williams</td>
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<td>Eric Morrow</td>
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<tr>
<td>IL</td>
<td>Scott Hall</td>
<td>Alderman, Jacksonville</td>
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<tr>
<td>MA</td>
<td>E. Denise Simmons</td>
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<td>Ken Reeves</td>
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<tr>
<td>MA</td>
<td>Steven Camara</td>
<td>Mayor, Fall River</td>
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<tr>
<td>MA</td>
<td>Amaad Rivera</td>
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<td>MA</td>
<td>Timothy Purington</td>
<td>Holyoke City Council</td>
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<tr>
<td>MD</td>
<td>Patrick Wojahn</td>
<td>College Park City Council</td>
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<tr>
<td>MI</td>
<td>Charles Pugh</td>
<td>Detroit City Council</td>
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<td>MI</td>
<td>Terry Kuneske</td>
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<td>Jim Llanas</td>
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<tr>
<td>MN</td>
<td>Carol Becker</td>
<td>Board of Estimate and Taxation</td>
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<td>MN</td>
<td>Gary Schiff</td>
<td>Minneapolis City Council</td>
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<tr>
<td>MO</td>
<td>Shane Cohn</td>
<td>Alderman, St. Louis</td>
</tr>
<tr>
<td>NJ</td>
<td>Len Resto</td>
<td>Chatham Borough Council</td>
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<tr>
<td>NJ</td>
<td>Jack Zatz</td>
<td>Marlboro Township Council</td>
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<tr>
<td>NY</td>
<td>Christine Quinn</td>
<td>New York City Council</td>
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<tr>
<td>NY</td>
<td>James Van Bramer</td>
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<td>NY</td>
<td>Danny Dromm</td>
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<tr>
<td>NY</td>
<td>Rosie Mendez</td>
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<td>NY</td>
<td>Bob Zuckerman</td>
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<td>NY</td>
<td>Lynn Schulman</td>
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<tr>
<td>NY</td>
<td>Ken Zalewski</td>
<td>Troy City Council</td>
</tr>
<tr>
<td>NY</td>
<td>Kathy Herrera</td>
<td>Tompkins County Board</td>
</tr>
<tr>
<td>NY</td>
<td>Barbara Smith</td>
<td>Albany City Council</td>
</tr>
<tr>
<td>NY</td>
<td>Matt Haag</td>
<td>Rochester City Council</td>
</tr>
<tr>
<td>NY</td>
<td>Jo Melera-Voigt</td>
<td>Monroe County Legislature</td>
</tr>
<tr>
<td>OH</td>
<td>Nickie Antonio</td>
<td>Lakewood City Council</td>
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### county/municipal (cont.)

<table>
<thead>
<tr>
<th>State</th>
<th>Name</th>
<th>Office</th>
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</thead>
<tbody>
<tr>
<td>OH</td>
<td>Sandra Kurt</td>
<td>Akron City Council</td>
</tr>
<tr>
<td>OH</td>
<td>Mark Tumoo</td>
<td>Cleveland Heights City Council</td>
</tr>
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<td>OH</td>
<td>Jay Smith</td>
<td>Medina City Council</td>
</tr>
<tr>
<td>PA</td>
<td>Daniel Miller</td>
<td>Harrisburg City Controller</td>
</tr>
<tr>
<td>PA</td>
<td>Sharyn Keiser</td>
<td>New Hope Borough Council</td>
</tr>
<tr>
<td>PA</td>
<td>Lori Schreiber</td>
<td>Abington Township Commission</td>
</tr>
<tr>
<td>PA</td>
<td>Karl Marking</td>
<td>Coatesville City Council</td>
</tr>
<tr>
<td>TN</td>
<td>David Glasgow</td>
<td>Nashville Metro Council</td>
</tr>
<tr>
<td>TX</td>
<td>Annise Parker</td>
<td>Mayor, Houston</td>
</tr>
<tr>
<td>TX</td>
<td>Sue Lovell</td>
<td>Houston City Council</td>
</tr>
<tr>
<td>TX</td>
<td>Lane Lewis</td>
<td>Houston City Council</td>
</tr>
<tr>
<td>TX</td>
<td>Maverick Welsh</td>
<td>Houston City Council</td>
</tr>
<tr>
<td>TX</td>
<td>Noel Freeman</td>
<td>Houston City Council</td>
</tr>
<tr>
<td>TX</td>
<td>Joel Burns</td>
<td>Fort Worth City Council</td>
</tr>
<tr>
<td>VA</td>
<td>Paul Smedberg</td>
<td>Alexandria City Council</td>
</tr>
<tr>
<td>WA</td>
<td>Rob Holland</td>
<td>Seattle Port Commission</td>
</tr>
<tr>
<td>WA</td>
<td>David Kaplan</td>
<td>Des Moines City Council</td>
</tr>
<tr>
<td>WA</td>
<td>Fred Chang</td>
<td>Port Orchard City Council</td>
</tr>
<tr>
<td>WA</td>
<td>Jeff Kingsbury</td>
<td>Olympia City Council</td>
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</table>

### school board

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<tr>
<th>State</th>
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<th>Office</th>
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</thead>
<tbody>
<tr>
<td>AL</td>
<td>Elisa Burns-Macon</td>
<td>Birmingham Board of Education</td>
</tr>
<tr>
<td>CA</td>
<td>Stephanie O’Brien</td>
<td>Laguna School Board</td>
</tr>
<tr>
<td>DE</td>
<td>Meyer Persow</td>
<td>Cape Henlopen School Board</td>
</tr>
<tr>
<td>NE</td>
<td>Barbara Baier</td>
<td>Lincoln School Board</td>
</tr>
<tr>
<td>OH</td>
<td>Joe Lacey</td>
<td>Dayton Board of Education</td>
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### judicial

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<th>State</th>
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<th>Office</th>
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<tbody>
<tr>
<td>PA</td>
<td>Dan Anders</td>
<td>Philadelphia Court of Common Pleas</td>
</tr>
<tr>
<td>PA</td>
<td>Dawn Segal</td>
<td>Philadelphia Municipal Court</td>
</tr>
<tr>
<td>PA</td>
<td>Hugh McGough</td>
<td>Allegheny County Court of Common Pleas</td>
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### state legislative

<table>
<thead>
<tr>
<th>State</th>
<th>Name</th>
<th>Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>GA</td>
<td>Simone Bell</td>
<td>Georgia State House, District 58</td>
</tr>
<tr>
<td>NJ</td>
<td>Reed Gusciora</td>
<td>New Jersey General Assembly, District 15</td>
</tr>
<tr>
<td>VA</td>
<td>Adam Ebbin</td>
<td>Virginia House of Delegates, District 49</td>
</tr>
</tbody>
</table>

### congressional

<table>
<thead>
<tr>
<th>State</th>
<th>Name</th>
<th>Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>CA</td>
<td>Anthony Woods</td>
<td>US House of Representatives, CA-10</td>
</tr>
</tbody>
</table>

- = Winner
On December 12, 2009 the citizens of Houston elected an open lesbian to lead their city—a milestone moment for LGBT Americans and an unmistakable repudiation of anti-gay extremists who fought to keep her from winning.

The news shocked a lot of people outside Houston who didn’t know Annise Parker or understand her longtime commitment to public service in her hometown.

“How did this happen...in Texas?” they wondered. But those of us who worked to help elect Annise knew this was possible.

There’s a quiet confidence about her that says, “I’m ready.”

And she was.
Annise had prepared for more than a dozen years and through six citywide elections, winning each time with the help of the Victory Fund. She’d graduated from Victory’s candidate training and executive development programs, learning how to build winning campaigns.

But in the end Annise put her trust in the voters, hoping the honesty and openness that had marked her previous campaigns would inoculate her against extremist attacks. Her opponents wanted to make the election another battle in the tired culture wars that preoccupy the fringes of American politics, but she refused to take the bait.

When those attacks came Annise stood strong, supporters like you stepped up, and together we defeated naked bigotry. The Victory Fund was able to raise hundreds of thousands of dollars to make sure Annise’s campaign team could respond to attacks and get her message to voters.

On Election Night Annise said it best: “I am so grateful to the Victory Fund and its supporters for believing in this campaign from the beginning. This race was about the future of Houston, and whether we will face that future proud to be an open, welcoming, and fair-minded city. Tonight Houstonians said yes to a future like that, and I am glad the Victory Fund helped make that happen.”

David Mixner, one of the LGBT movement’s most respected voices, had this to say in reaction to Annise’s victory: “Deserving much applause...is the Gay and Lesbian Victory Fund. Under the talented direction of Chuck Wolfe, the organization has quietly provided this community with one triumph after the other. Tired of wasting money on candidates who forget their promises to us as soon as they are elected? Well, open up those check books and send checks to the Gay and Lesbian Victory Fund and elect our own.”

Marquee wins like Annise Parker’s are exciting, but dozens of similar victories on school boards and city councils, in state legislatures and even statewide offices have the same power to change hearts and minds.

We go forward in 2010 ready to meet the challenge of our mission, to train and help elect more men and women who, like Annise, will be prepared to stand up to bigotry and win. Victory’s staff and board members are dedicated to keeping LGBT Americans an integral part of civic life and the electoral process, so that our community’s voice is heard loud and clear.
Berlin Mayor Klaus Wowereit addresses a record crowd of attendees at the 25th International Gay & Lesbian Leadership Conference.
The Gay & Lesbian Leadership Institute’s programs help current and aspiring leaders run winning campaigns and become effective public officials. In 2009, GLLI aided thousands of people dedicated to public service.

**PRESIDENTIAL APPOINTMENTS PROJECT**

With more than 100 openly LGBT individuals already appointed by President Obama, his administration is on track to become the most diverse in history. Thousands of LGBT Americans have applied for appointments through the Presidential Appointments Project, a community-wide coalition led by GLLI and recognized by White House officials for its professionalism and effectiveness. Key appointments include the director of the U.S. Office of Personnel Management, the chair of the White House Council on Environmental Quality and the Chair of the U.S. Export-Import Bank.

**CANDIDATE & CAMPAIGN TRAINING**

Hundreds of future candidates attended GLLI’s centerpiece training program in 2009, with many going on to run for and win elective office. Program participants learned the art and science of building winning campaigns from the ground up, and many credit GLLI’s training for helping them beat the odds and win. Training sessions took place in Ft. Lauderdale, Chicago, Denver and San Francisco.

**25TH INTERNATIONAL GAY & LESBIAN LEADERSHIP CONFERENCE**

Held in San Francisco for the first time, the silver anniversary of this growing event saw more than 500 openly LGBT leaders in politics, government and community organizations come together to build their skills and connect with colleagues. Attendees heard from Berlin, Germany Mayor Klaus Wowereit, Director John Berry of the U.S. Office of Personnel Management, and U.S. Reps. Tammy Baldwin and Jared Polis, among dozens of other speakers and panelists.

**DAVID BOHNETT GAY & LESBIAN LEADERSHIP FELLOWS**

GLLI, in collaboration with the David Bohnett Foundation, helped 16 outstanding LGBT leaders attended the Harvard Kennedy School’s Senior Executives in State and Local Government program in 2009. This innovative partnership and highly acclaimed program together are changing the lives and careers of some of the community’s best and brightest leaders.

**GAY & LESBIAN LEADERSHIP SMARTBRIEF**

Leaders need quick access to key information, so GLLI set out to make it easier for LGBT leaders to keep on top of the latest news and opinion about issues important to our community. Five years later, SmartBrief is a must-read news resource for more than 20,000 readers around the world, and with its active jobs board, a first stop for those looking for careers in the LGBT movement.
making an impact
Throughout 2009, openly LGBT elected and appointed officials made lasting contributions toward a more equal and fair America.

This is just a sampling of the efforts of openly LGBT officials, whose voices and passion helped advance the cause of equality:

Congressman Barney Frank, along with his colleagues Tammy Baldwin and Jared Polis, led a successful effort to finally pass legislation adding sexual orientation and gender identity to the nation's federal hate crimes laws, and President Barack Obama signed the measure into law.

Congresswoman Tammy Baldwin introduced the Domestic Partnerships Benefits and Obligations Act of 2009, a bill that equalizes benefits for federal employees with same-sex partners.

Assemblymember Daniel O'Donnell led a successful effort to pass a marriage equality bill in the New York State Assembly. The effort was dealt a blow in the State Senate despite the best efforts of Sen. Tom Duane, but advocates in New York have vowed to fight on.

Maine State Sen. Larry Bliss, along with his openly gay colleagues in the Maine House, Rep. Terry Morrison and Rep. Jim Martin, worked for passage of a marriage equality bill. The state’s governor signed the bill, but the law was overturned later in the year via a statewide ballot question.

Vermont’s openly gay and lesbian state legislators helped persuade their colleagues to vote in favor of a marriage equality bill and even override a governor’s veto of the measure.

New Hampshire’s openly gay state legislators, Rep. Ed Butler, Rep. David Pierce, and Rep. Jim Splaine, led efforts to craft a marriage equality bill that was passed and signed into law by the state’s governor.

Illinois State Rep. Greg Harris introduced a bill to establish civil unions in the state.

Washington State’s openly gay lawmakers made the case for sweeping new laws designed to give same-sex domestic partners the same rights and responsibilities as married couples. Opponents tried to repeal the measures via a statewide ballot question, but lost.

In Nevada, State Sen. David Parks introduced and helped pass a bill establishing a domestic partner registry in the state. Even after a governor’s veto threatened to stop the bill, Parks persuaded enough of his colleagues to vote to override and enact the new law.

Birmingham, Alabama school board member Howard Bayless got an anti-bullying policy adopted that specifically addresses sexual orientation and gender identity.

North Carolina State Sen. Julia Boseman persuaded her colleagues to pass a statewide anti-bullying law designed to outlaw abuse directed at the state’s LGBT students.

In Colorado, a bill that would give gay and lesbian state employees insurance benefits for their partners was introduced by State Sen. Jennifer Veiga.

D.C. City Councilmember David Catania introduced and helped pass a measure establishing marriage equality for residents of the nation’s capital.

Assemblymember Mark Leno authored and helped pass a bill to recognize “Harvey Milk Day,” an official day of recognition to be celebrated on Milk’s birthday each year. The measure was signed into law by Gov. Arnold Schwarzenegger.
The Gay & Lesbian Victory Fund and Leadership Institute is committed to using our resources – and your contributions – effectively. In fact, nearly 92% of all funds directly support our programs. That’s only 8% spent toward fundraising and operations. For more information on our financial reporting visit victoryfund.org/2009audit.
gay & lesbian victory fund

### Income

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Victory Cabinet (Major Donor)</td>
<td>1,108,507</td>
<td>48%</td>
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<tr>
<td>Donor Candidate Contribution</td>
<td>836,771</td>
<td>36%</td>
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<td>Events</td>
<td>213,029</td>
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<td>Direct Marketing</td>
<td>106,905</td>
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<td>Miscellaneous</td>
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<tr>
<td><strong>Total Income</strong></td>
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### Expenses

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<tr>
<th>Category</th>
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<td>Campaign Services</td>
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<tr>
<td>Donor Candidate Contributions</td>
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<td>Candidate Marketing</td>
<td>188,308</td>
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<tr>
<td>Fundraising, Office &amp; Administration</td>
<td>180,274</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>2,280,297</strong></td>
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92% program expenditures (a-c)
8% fundraising & operations (d)

92% program expenditures (a-c)
8% fundraising & operations (d)

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gay & lesbian leadership institute

### Income

<table>
<thead>
<tr>
<th>Category</th>
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<tbody>
<tr>
<td>Grants &amp; Corporate</td>
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<td>Victory Cabinet (Major Donor)</td>
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<td>Tuition and Registrations</td>
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<td>Miscellaneous</td>
<td>47,090</td>
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<td>Satisfaction of Temporarily Restricted Funds</td>
<td>176,089</td>
<td>11%</td>
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<td><strong>Total Income</strong></td>
<td><strong>1,521,734</strong></td>
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### Expenses

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<thead>
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<td>Training Expense</td>
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<td>Research &amp; Communication</td>
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<tr>
<td>Fundraising, Office &amp; Administration</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>1,499,813</strong></td>
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our supporters

PLATINUM COUNCIL
$50,000 + ANNUALLY
Ronald M. Ansin and Jim Stork
David Bohnett and Tom Gregory
Fred J. Eychaner
Tim Gill and Scott C. Miller
Robert L. Page and Dale Frederiksen
Jon L. Stryker
Henry van Ameringen

GOLD COUNCIL
$25,000 – $49,999 ANNUALLY
Bruce W. Bastian
Mark Burstein and David Calle
William B. Edwards and Ronald Bailey
Steve Elmendorf
Joseph L. Falk
The Honorable James C. Hormel
Robert D. Lemon
Adam R. Rose and Peter R. McQuillan
Edward W. Snowdon, Jr. and Duffy Violante
Jim Stepp and Peter Zimmer

SILVER COUNCIL
$10,000 – $24,999 ANNUALLY
J.D. Angle and The Honorable Joel C. Burns
David W. Arpin and Alejandro Martinez
Paul Alan Boskind
Roberta A. Conroy
The Honorable Edward F. Feighan
Esmond V. Harrsworth and James Richardson
Mel Heifetz and Jim Ross
Michael John Horne
James M. Johnson and Paul Hokemeyer
Garry Clayton Kief
Chrys D. Lemon
William C. Lewis and Richard K. Underwood
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