STRENGTH IN NUMBERS

4 OPENLY GAY U.S. REPRESENTATIVES
35 LGBT U.S. MAYORS
68 STATE REPRESENTATIVES
76 U.S. JUDGES
518 Elected Official Leaders in 2011
67 SCHOOL BOARD MEMBERS
17 CITY COUNCIL MEMBERS
15 STATE SENATORS

2011 ANNUAL REPORT
GAY & LESBIAN VICTORY FUND AND INSTITUTE

VICTORY OUT TO WIN
DEAR FRIENDS,

In 2011 we celebrated Victory’s 20th anniversary, and saluted the thousands of openly lesbian, gay, bisexual and transgender men and women who have answered the call to public service since our founding two decades ago. Back then, just a handful of out public officials were serving at any level of government in the U.S. Today, more than 1,000 are, and their honesty is changing our world.

It’s good to look back at all that has been accomplished, but we don’t have the luxury of pausing for long. That’s why our 2011 results were so exciting, with record numbers participating in our Victory Institute training and leadership programs, and a remarkable 72 percent win rate among LGBT candidates endorsed by the Victory Fund.

We created new programs in 2011 that have expanded our identification, training and support of openly LGBT leaders, extending that work to the college level and engaging with emerging leaders on multiple continents. In cities like Charlotte, Indianapolis, Cincinnati and Denver, the LGBT community finally gained authentic representation on city councils. And in a milestone moment that signalled the excitement ahead of us in 2012, the Victory Fund proudly endorsed Congresswoman Tammy Baldwin in her race for the U.S. Senate.

Tammy’s path to this campaign mirrors the progress we have seen over the past 20 years. Indeed, she was among the first candidates ever endorsed by the Victory Fund, and her historic election to the House of Representatives in 1998 was made possible by Victory supporters like you. This year she will lead a slate of Victory-endorsed candidates that will be our largest ever.

With your support and encouragement, we embark on the next 20 years with the same determination, commitment and conviction our founders shared in 1991. They believed the promise of equality under the law would draw nearer when LGBT Americans participated in government not just as voters or petitioners, but as public officials themselves. They were right, and so our task is to strengthen that power with numbers.

Thank you for your generosity, support and friendship.

Yours in Victory,

Susan Atkins-Weathers
Chair, Victory Fund Board

Debra Shore
Chair, Victory Institute Board

Chuck Wolfe
President & CEO, Victory Fund and Institute
Adding New York to the list of states where same-sex couples can marry was a remarkable political victory, but it was so much more. It was the culmination of years of very hard work by people, groups and coalitions too numerous to count, and it was the story of a caucus of openly LGBT state legislators who refused to quit.

New York’s six openly LGBT state lawmakers weren’t just introducing and supporting marriage bills over the years, they were telling their own stories to colleagues, introducing their partners, and challenging their peers to stand with them in this fight. As their caucus grew in size, so did the power and strength of their argument.

On the night the bill finally passed, Gov. Andrew Cuomo quickly gathered the LGBT caucus in his office and signed the legislation with those legislators standing around his chair. It was fitting that the governor invited them to witness history. After all, they helped make it.

Strength in numbers always begins with number one. That’s why history-making elections in cities like Denver, Cincinnati, Indianapolis and Charlotte made 2011 a groundbreaking year for their LGBT communities. In each city, openly gay and lesbian candidates won elections to city councils for the very first time, drawing cheers from local advocates and positive media coverage of the notable progress.

Chris Seelbach’s victory in Cincinnati marked a significant turnaround for the city, which in 1993 had seen the council pass a harsh anti-gay ordinance. Seelbach led the campaign to overturn that law, and now he sits in the very chamber that once was dominated by public officials that voted to keep him a second-class citizen. His victory prompted one local activist to marvel at the progress on a local TV news report, saying, “Not too long ago we had in place a law where we couldn’t even think about having equality for gay and lesbian people in Cincinnati. Five or six years later, we have an openly gay man elected to this city council. It’s amazing.”
When U.S. Senator Herb Kohl of Wisconsin announced he would not seek reelection in 2012, Tammy Baldwin had a big decision to make and not much time to make it. Would the seven-term congresswoman from Madison give up an easy reelection bid in order to run for the seat? After all, no openly LGBT American had ever won election to the Senate, and campaigns for open seats in swing states like Wisconsin are among the most expensive in the nation.

Within hours of Kohl’s announcement Tammy let it be known she was seriously considering becoming a candidate, and on September 6th she made it official, launching an historic bid to break a glass ceiling for LGBT Americans that has been in place since the Senate’s first meeting in 1789.

Moments after her announcement, the Victory Fund endorsed her historic campaign.

“"We are enormously proud that Tammy has taken this courageous step, and we will be strong supporters of her campaign."

- CHUCK WOLFE
President and CEO of the Victory Fund
COUNTY / MUNICIPAL

- Ruth Atkin  CA  Emeryville City Council
- Bevan Dufty  CA  Mayor, San Francisco
- Larry Forester  CA  Signal Hill City Council
- Steve Pougnet  CA  Mayor, Palm Springs
- Debra Johnson  CO  Denver Clerk & Recorder
- Robin Kniech  CO  Denver City Council

Kniech became the first openly LGBT member of the Denver, Colorado City Council

- Daryl Finizio  CT  Mayor, New London
- Pedro Segarra  CT  Mayor, Hartford
- Steve Kornell  FL  St. Petersburg City Council
- Michael Smith  FL  Largo City Commission
- Kezia Cunningham  GA  Decatur City Commission

= WINNER

- Kenneth DeLeon  GA  East Point City Council
- Pam Miller  GA  Savannah City Council
- Lance Rhodes  GA  East Point City Council
- James Cappleman  IL  Chicago City Council
- Ray Johnson  IL  Oak Park Board of Trustees
- Zach Adamson  IN  Indianapolis City Council

Adamson became the first openly LGBT city councilmember in Indianapolis, Indiana

- Clifford Cunningham  MA  Chelsea City Council

- Alex Morse  MA  Mayor, Holyoke

A 22-year old gay man won his race for mayor of Holyoke, Massachusetts

- Ken Reeves  MA  Cambridge City Council
- Amaad Rivera  MA  Springfield City Council
COUNTY / MUNICIPAL CONT.

- Denise Simmons MA Cambridge City Council
- Jass Stewart MA Brockton City Council
- Patrick Wojahn MD College Park City Council
- Dave Coulter MI Mayor, Ferndale
- Rory Neuner MI Lansing City Council
- Greg Lemke MN Moorehead City Council
- Bruce Harris NJ Mayor, Chatham
- John Kashwick NJ Borough of Closter Council
- Ray Velazquez NJ Jersey City Council
- Ed Zipprich NJ Red Bank City Council
- Brad Bender NY Southampton Town Council
- Stephen Keblish NY Herkimer County Legislature
- Sean Massey NY Binghamton City Council
- Michael Sabatino NY Yonkers City Council
- Ken Zalewski NY Troy City Council
- Chris Seelbach OH Cincinnati City Council
- LaWana Mayfield NC Charlotte City Council
- John Campbell PA City Treasurer, Harrisburg
- Sherrie Cohen PA Philadelphia City Council

Copple, an out lesbian, won a seat on the Missoula, Montana City Council

Mayfield became the first openly LGBT city councilmember in Charlotte, North Carolina
<table>
<thead>
<tr>
<th>Name</th>
<th>State</th>
<th>Position</th>
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</thead>
<tbody>
<tr>
<td>Annise Parker</td>
<td>TX</td>
<td>Mayor, Houston</td>
</tr>
<tr>
<td>Parker was reelected as mayor of Houston, Texas</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Randi Shade</td>
<td>TX</td>
<td>Austin City Council</td>
</tr>
<tr>
<td>Michael Laster</td>
<td>TX</td>
<td>Houston City Council</td>
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<tr>
<td>Joel Burns</td>
<td>TX</td>
<td>Fort Worth City Council</td>
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<td>Chris Hightower</td>
<td>TX</td>
<td>Arlington City Council</td>
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<tr>
<td>Nancy VanReece</td>
<td>TN</td>
<td>Nashville City Council</td>
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<tr>
<td>David Glasgow</td>
<td>TN</td>
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<td>Elinor Warner</td>
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<td>Easton City Council</td>
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<td>Malcolm Lazin</td>
<td>PA</td>
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<tr>
<td>Bruce Kraus</td>
<td>PA</td>
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<tr>
<td>Geraldine Delevich</td>
<td>PA</td>
<td>New Hope Borough Council</td>
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<tr>
<td>Alan Anderson</td>
<td>UT</td>
<td>Midvale City Council</td>
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<tr>
<td>Ken Schneck</td>
<td>VT</td>
<td>Brattleboro Selectboard</td>
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<tr>
<td>Sally Clark</td>
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<td>Seattle City Council</td>
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<tr>
<td>Robert Gelder</td>
<td>WA</td>
<td>Kitsap Board of Commissioners</td>
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<tr>
<td>Joe McDermott</td>
<td>WA</td>
<td>King County Council</td>
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<tr>
<td>Ryan Mello</td>
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<td>Tacoma City Council</td>
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<tr>
<td>Tom Rasmussen</td>
<td>WA</td>
<td>Seattle City Council</td>
</tr>
<tr>
<td>Samuel Stevenson</td>
<td>WI</td>
<td>Madison City Council</td>
</tr>
</tbody>
</table>
SCHOOL BOARD

- Daniel Hernandez  AZ  Sunnyside Unified School Board
  The intern who helped save the life of Rep. Gabrielle Giffords, was elected to the school board in Pima County, Ariz.
- Juanita Gonzales  CA  El Monte School Board
- Stephanie O’Brien  CA  Marin College Board of Trustees
- Jose Solache  CA  Lynwood School Board
- David Vela  CA  Montebello School Board
- Mary Doran  MN  St. Paul School Board

JUDICIAL

- Anthony Cannataro  NY  Civil Court, NYC
- Daniel Clifford  PA  Montgomery County Court of Common Pleas
- Hugh McGough  PA  Allegheny County Court of Common Pleas

STATE LEGISLATIVE

- Tim Eustace  NJ  New Jersey General Assembly
- Reed Gusciora  NJ  New Jersey General Assembly
- Adam Ebbin  VA  Virginia State Senate
  Adam Ebbin, a Virginia Delegate, became the state’s first openly gay senator
- Patrick Forrest  VA  Virginia State Senate

VICTORY FUND ENDORSED CANDIDATES WON ELECTION IN 2011

- Tim Eustace  NJ  New Jersey General Assembly
- Reed Gusciora  NJ  New Jersey General Assembly
- Adam Ebbin  VA  Virginia State Senate
  Adam Ebbin, a Virginia Delegate, became the state’s first openly gay senator
- Patrick Forrest  VA  Virginia State Senate

The intern who helped save the life of Rep. Gabrielle Giffords, was elected to the school board in Pima County, Ariz.
We launch careers in politics and government. Hundreds of future LGBT political candidates and campaign workers attended our centerpiece Candidate and Campaign Training in cities across the U.S. in 2011, and many went on to run for office or run campaigns. This is where the superstars of LGBT politics have gotten their start for nearly 20 years, which may be why all of our training sessions were at capacity in 2011.

The International LGBT Leadership Conference attracts hundreds of openly LGBT officials from around the world to connect, exchange ideas, and advance their leadership skills. Held in Houston in 2011, the 27th annual conference hosted out leaders from across the U.S. and 10 other countries who took part in training sessions on issues as varied as mentoring, immigration and marriage.

The Victory Institute has long partnered with the David Bohnett Foundation to send qualified, mid-career LGBT leaders to the Harvard Kennedy School of Government’s Senior Executives in State and Local Government program. In the program’s first ten years, the number of Bohnett fellows has increased by more than 500 percent, helping to prepare out leaders across the country to serve their communities with distinction.
PRESIDENTIAL APPOINTMENTS

The Presidential Appointments Project has helped hundreds of LGBT leaders get appointed to posts in the Obama Administration — in fact, more than in every other presidential administration combined. In 2011 our executive appointments program expanded its scope, working alongside partner organizations to boost LGBT appointments in municipalities such as Chicago.

VICTORY CONGRESSIONAL INTERNSHIP

We’re building the next generation of LGBT leaders. A new program in 2011, the Victory Congressional Internship selects a distinguished group of outstanding LGBT college students each semester for an intensive leadership program that includes an internship on Capitol Hill. Congressional interns also benefit from career development programs and perform a community service project.

GAY POLITICS REPORT

Leaders need quick access to key information. The Gay Politics Report is a must-read weekly news resource for more than 24,000 readers around the world, and with its active job board, a first stop for those looking for careers throughout the LGBT movement.
Though Victory is headquartered in Washington, D.C., our 20th anniversary provided an opportunity to set out on a year-long effort to visit the communities where 99% of our work is directed.

Anniversary celebrations were held in San Diego, Houston, New York, Nashville, St. Louis, and San Francisco.

We held trainings in Pittsburgh, Chicago, Ft. Lauderdale, Houston, and Turin, Italy.

A National Champagne Brunch was held in Washington, D.C., drawing thousands of supporters, elected officials and endorsees for two days of events celebrating the remarkable success of openly LGBT leaders in government.
**FINANCIAL REPORTING**

### INCOME

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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<tbody>
<tr>
<td>A Victory Cabinet (Major Donors)</td>
<td>$1,256,130</td>
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<tr>
<td>B Donor Candidate Contributions</td>
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<tr>
<td>C Events</td>
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<td>D Direct Marketing</td>
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<td>E Miscellaneous</td>
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<td><strong>Total Income</strong></td>
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### EXPENSES

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<td>C Candidate Marketing</td>
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<tr>
<td>D Fundraising &amp; Administration</td>
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<tr>
<td><strong>Total Expenses</strong></td>
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</table>

- **VICTORY FUND ENDORSED CANDIDATES WON ELECTION IN 2011:** 54
- **OPENLY GAY U.S. REPRESENTATIVES:** 4
- **SCHOOL BOARD MEMBERS:** 37
- **U.S. JUDGES:** 22
- **STATE SENATORS:** 76
- **WIN RATE:** 72%
- **COUNTY COMMISSIONERS:** 13
- **STATE REPRESENTATIVES:** 68
- **IN GOD WE TRUST:** 51%
- **LIBERTY BY QUARTER DOLLAR:** 25%
- **CITY BOARD MEMBERS:** 9
Victory is committed to using your contribution effectively. In fact, nearly 90% of all funds directly support our programs. Only 10% is spent on fundraising and administration. For more information on our financial reporting visit victoryfund.org/2011audit.

**INCOME**

<table>
<thead>
<tr>
<th></th>
<th>Description</th>
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<tbody>
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<td>A</td>
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<td>B</td>
<td>Grants &amp; Corporate</td>
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<td>C</td>
<td>Tuition &amp; Registrations</td>
<td>$126,935</td>
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<tr>
<td>D</td>
<td>Direct Marketing &amp; Events</td>
<td>$285,127</td>
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<tr>
<td>E</td>
<td>Satisfaction of Restricted Funds</td>
<td>$207,134</td>
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<td></td>
<td><strong>Total Income</strong></td>
<td><strong>$2,172,558</strong></td>
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**EXPENSES**

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<th></th>
<th>Description</th>
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<tr>
<td>A</td>
<td>Leadership Development</td>
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<td>B</td>
<td>Candidate &amp; Campaign Training</td>
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<tr>
<td>C</td>
<td>Research &amp; Communication</td>
<td>$271,521</td>
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<tr>
<td>D</td>
<td>Fundraising &amp; Administration</td>
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<tr>
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<td><strong>Total Expenses</strong></td>
<td><strong>$2,220,780</strong></td>
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</tbody>
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### OUR 2011 SUPPORTERS

#### PLATINUM CO-CHAIR
**$100,000+ ANNUALLY**
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- David Bohnett
- Fred J. Eychaner
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Kenneth Kuchin & Bruce Anderson
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Michael L. Lausell
Sue LaVaccare
Robert D. Lemon
Michael Levine
Burt Levitch
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Robert Mahlowitz
Grant Martin
Chris Massicotte
Michael Mattmiller & Jay Petterson
Allen D. McReynolds
Robert Meinzer & Stephen McIntee
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Clark Pellett & Robert Kohl
Linda Perine

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Jay P. Phillips
Frank D. Pond
Cindy Pond & Siri Fomsgaard
Greg Porter
Wes Powell
Stephen E. Quinlan &
  Randy L. Soderstrom
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Paul C. Rubenstein
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Todd Sears
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Brett Smiley & James DeRentsis
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Geraldine Smith
Curt Smith
Paul Smith & Michael Dennis
Jamie Snyder

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Nicole Streeter
David Taylor & Michael Ward
Harold Tenenbaum
Kevin Tilden & Philip Diamond
Charles D. Urstadt
Louis A. Vega & Steve G. Kleiner
Gordon Veneklasen
Robert T. Vlasis, III & David Menda
Mati Weiderpass & Ian S. Reisner
Seth J. Weissman
Geoffrey C. Westergaard
Kathy L. Williams
Charles A. Wolfe
Richard S. Zbur

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$1,200 - $2,499

Wade Ackerman
David Adler & Anthony La Russo
Christian Alvarado
Darla Anderson
Michelle Andrews
Hon. Joseph Angelo
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**VICTORY CABINET**

$1,200 - $2,499

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Lynden C. Armstrong & JK Homer  
Audrey Aull  
Edward Avant  
Austin G. Baidas  
James Baker  
Jerome Baker  
Brooks Ballard  
Michael T. Barkley  
Lang Baumgarten  
John G. Bellemore  
Michael J. Bento & Christopher Watts  
Angela Blanchard & Hon. Susan Lovell  
Charles Roger Bobo, II  
Timothy Boggs & James Schwartz  
Michael Bogue & Gary Schwendig  
Kenneth J. Bohan & Dean O’Kelley  
Suzanne Bradford & Judy Lojek  
William Brooker  
Matthew T. Brown  
Robert M. Browne

Barbara Bry & Neil Senturia  
James H. Bryson  
Margaret Burd & Rebecca Brinkman  
Phil Burgess & Jim Nutter  
John Buric  
Gene Burkard  
Rob Caballero  
Robin M. Cahall  
Timothy P. Carr & John J. Hackett  
Troy M. Cassel & Zeke Stokes  
Linus Catignani & Dougie Keebler  
Guy Cecil  
Scott Ceresia  
Elizabeth C. Chadderdon  
Shawn Chang  
Cary Chavis  
Kevin Ciotta  
Cindy Clifford  
Laura Clise  
David Codell  
P. Kay Coleman & Janice E. Montle  
Robert M. Collie & Brandon Murphy  
Hon. Michael Colona & Dennis Voegele  
Scott Cooper  
Arthur Copleston

Edwin Cordray  
Diane Cornell & Margaret Flinner  
Roger C. Cornell  
David Crane  
Martin W. Culbreth  
John Culclasure & James Covington  
Anna M. Curren  
Dean Dafis  
Giles Davidson & Daniel Waldmann  
H. Dwayne Davis & Yves Liu  
Dan Davis & James Weske  
Curt L. Decker  
Chris Delphin  
Christine Delucchi  
Paul L. Devlin, Jr.  
Donnie D. Dixon  
Judy Dlugacz  
Jeffery L. Dorrell & Michael Centeno  
Michael A. Dudding  
Zoe Dunning & Pam Grey  
Ingrid Duran & Catherine Pino  
David A. Eckland & T. Dennis Bickham  
Donald Epstein  
Richard A. Evans  
Roy Fagan
Alicia Fagan
Scott Falmlen
Clayton Farrell & Phil Scaglia
Sam Felker & Keith Little
Ellen L. Ferguson
Paul Ferrara
Louise E. Fischer
Randy W. Fiser & Michael T. Kochie
Melissa Flournoy
Coy Flowers
Michael Flynn
Kirk Fordham & Michael Cevarr
Rafael Francisco
David A. Frederick
Joe Freeman
Dalila Fridi & Elizabeth McKnight
Bryce W. Furness
Joan Garry & Eileen Opatut
Dev Ghose
Angela Giampolo
William S. Gilmer
Hon. Neil G. Giuliano
Mark Glaze
Mo Goff
Renata A. Gowie & Nancy Powell
Doug Gray & Kevin Yates
Eli Grayson
Keith Green
Joakim Gustavsson
Kerry Hamilton
Steve Hansen
Josh Hanshaft
Blake Hayes
Jeff Heatherington
Leslie Herod
Beau Heyen
Lane Hickey
Stephen Hill & Trevor Eade
Peter Hill
Drew Hissong & Rich Ragan
Paul Hoffmann & Peter Martino
Scott Holman
Phillip Hoover & Ed Westreicher
Jack W. Hornor
Frank J. Howell
Richard D. Huff
Rex Humphries
Charles A. Hunnicutt & Wayne Amos
Delores A. Jacobs & Heather Berberet
Brad Jacobson
Douglas Jensen & Brent Whitman
Elcindor Johnson
George M. Johnson
Jeff Jordan & Josh Elliott
Teresa M. Joyce
Giselle Jurkanin
Hon. Jolie Justus
Hailee & Kelli Kaliban
Roberta Kaplan & Rachel Lavine
Kaitlin Karkos
Hon. Leslie R. Katz & Jenny Wald
Dan Kelly, Jr.
Ronald Kennedy
Timothy Kilbride
Ray Koenig, III & Johnny Song
Jim F. Kovach & Ben Montalbano
Greg D. Kubiak & Joe Canter
Claudia Kyle & Linda Mason
Christopher R. Labonte
Jason Laney
Shane Larson & Jean-Pierre Gaster
Ryan Leach
Peter A. Leon
Kenneth Lester
Suzanne LeVan & Annette Cerbone
VICTORY CABINET
$1,200 - $2,499

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Gary Metzner & Scott Johnson
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Nicholas Moede & Chris L. Moore
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Bruce Presley & Christopher Hedlund
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Ray Purser
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Jim Reeder & Eric Nevil
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Claire Robertiello
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Maneesh Singal
Jason F. Smith & Michael P. Kearns
Wendy Smith
Courtney R. Snowden
Christine Solley
Jeff Soref & Paul Lombardi
Laura Spanjian
Mark Spengler
Matt & Amber Stephens
Daniel Stewart & Jon Recor
Emily Stewart & Courtney Emery
Greg Strylewicz
John L. Sullivan
Howard Suskin & Peter Olson
John Sweet & John Forti
Zak Taylor & Dan Winship
Scott Taylor
Hon. Mark Tendam & Neal Moglin
Lee Terrell
R. Jason Thomas
Kevin Thompson & Gregory Ratliff
Curtis Thompson
Ryan Tisch & Curtis Hine
Kimberly Touchette
Margaret A. Traub & Phyllis Dicker
Ted J. Trimpa
Patricia Trujillo
Paul Turner
Mark P. Utterback & Ted Dietz
James R. Stanko & Jeff C. Vanlyun
Andrea Villa
Russell Wallace & Brian Vaughn
E. Denis Walsh
Daniel P. Winter
Justin Wood
Catheren M. Woolard & Karen L. Geney
Les Yamagata
Brian R. Yocum
Alan York
Kathryn Yung
Matt Zanolli
Herbert D. Zeman
OUR 2011 SUPPORTERS

CORPORATE SUPPORTERS

$100,000 +
Pacific Gas and Electric Company

$50,000 - $99,999
Bank of America
Gill Action Fund
PhRMA
Replacements, Ltd.
Southwest Airlines

$25,000 - $49,999
AECOM Technology Corporation
AT&T
Service Employees International Union
Shell Oil Company
Storefront Political Media

$10,000 - $24,999
Combined Federal Campaign of the National Capital Area
Escamilla, Poneck & Cruz LLP
Mayors Against Illegal Guns Action Fund
Microsoft Corporation
Prudential Financial
Sellers Dorsey
Sempra Energy
Sutherland Asbill & Brennan LLP
Toyota Financial Services
United Food and Commercial Workers
United States Telecom Association
Wells Fargo

$5,000 - $9,999
AFSCME
Akin Gump Strauss Hauer & Feld LLP
CDM
cPanel, Inc.
Council of Insurance Agents and Brokers

Curb Records
Delucchi + Strategic Communications
EQWAL.me
International Brotherhood of Teamsters
Liquid Environmental Solutions
Monument Bank
National Education Association
Nuclear Energy Institute
Scientech Engineers, Inc.
Tonio Burgos & Associates, Inc.
Verizon

$2,500 - $4,999
AFL-CIO
Andrews Kurth LLP
Bolton-St. Johns, LLC
CH2M HILL, Inc.
Civil Justice Association of California
Comcast
 Fifth Third Bank
Friends Of Christine Kehoe for Assembly 2012
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Morgan Stanley
Republic Services, Inc.
Ruth Catone, Inc.
SmartBrief, Inc.
Goldman Sachs
Thompson Coburn LLP
Vinson & Elkins LLP
Widmeyer Communications

American Federation of Teachers
The Campaign Workshop
Cox Communications
Imperial Court de San Diego, Inc.
OTG Management
The Standard

**FOUNDATION SUPPORTERS**

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### $100,000 +

- Arcus Foundation
- Gill Foundation
- Public Interest Projects, Inc.

### $50,000 - $99,999

- The David Bohnett Foundation
- LTR Lewis Cloverdale Foundation
- Kevin J. Mossier Foundation

### $25,000 - $49,999

- Anonymous
- B.W. Bastian Foundation

### $10,000 - $24,999

- Blachford-Cooper Foundation, Inc.
- The Calamus Foundation
- The David Geffen Foundation
- Johnson Family Foundation

---

### $2,500 - $9,999

- Susan A and Donald P Babson Charitable Fund
- Dozoretz Private Foundation
- Dr. L. Diane Bernard from the Heller-Bernard Fund at the Funding Exchange
- The Heyday Foundation
- The Hollyfield Foundation
- Lehman-Stamm Family Fund
- Tides Foundation

---

### $1,200 - $2,499

- Arcus Foundation
- Gill Foundation
- Public Interest Projects, Inc.

---

**$50,000 - $99,999**

- The David Bohnett Foundation
- LTR Lewis Cloverdale Foundation
- Kevin J. Mossier Foundation

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**$25,000 - $49,999**

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- B.W. Bastian Foundation

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- Tides Foundation

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**$1,200 - $2,499**

- Arcus Foundation
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- Public Interest Projects, Inc.
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Lou Weaver, Houston, Texas
Heather Weiner, Seattle, Wash.
Seth Weissman, New York, N.Y.
Daniel Winter, Portland, Ore.
Cathy Woolard, Atlanta, Ga.
### Staff

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Robin Brand</td>
<td>Deputy Executive Director</td>
</tr>
<tr>
<td>Torey Carter</td>
<td>Vice President of Finance &amp; Administration</td>
</tr>
<tr>
<td>Patrick Cordova</td>
<td>Major Gifts Officer</td>
</tr>
<tr>
<td>Denis Dison</td>
<td>Vice President of Communications</td>
</tr>
<tr>
<td>Alexander Fabiszewski</td>
<td>Political Associate</td>
</tr>
<tr>
<td>Derek Jansante</td>
<td>Board Relations Associate</td>
</tr>
<tr>
<td>Kate Karasmeighan</td>
<td>Corporate Relations Director</td>
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<tr>
<td>Kathleen Kemp</td>
<td>Development Associate</td>
</tr>
<tr>
<td>Samir Luther</td>
<td>Leadership Initiatives Director</td>
</tr>
<tr>
<td>Carlos Marquez</td>
<td>Deputy Political Director – Western Region</td>
</tr>
<tr>
<td>Adam Martin</td>
<td>Operations &amp; Compliance Manager</td>
</tr>
<tr>
<td>Mike McCall</td>
<td>Political Manager</td>
</tr>
<tr>
<td>Sarah McCall</td>
<td>Political Manager</td>
</tr>
<tr>
<td>Tim Meinke</td>
<td>Development Director</td>
</tr>
<tr>
<td>Tiffany Muller</td>
<td>Vice President of Political Operations</td>
</tr>
<tr>
<td>Tom Petrillo</td>
<td>Development Director</td>
</tr>
<tr>
<td>Kristy Pultorak</td>
<td>Deputy Political Director – Eastern Region</td>
</tr>
<tr>
<td>Jillian Rubino</td>
<td>Marketing Manager</td>
</tr>
<tr>
<td>Jeff Spitko</td>
<td>Senior Vice President of Marketing &amp; Communications</td>
</tr>
<tr>
<td>C.J. Stermer</td>
<td>Events Director</td>
</tr>
<tr>
<td>Jon Stremsterfer</td>
<td>Design Associate</td>
</tr>
<tr>
<td>Aaron Teskey</td>
<td>New Media Manager</td>
</tr>
<tr>
<td>George Walker</td>
<td>Vice President of Strategic Partnerships</td>
</tr>
<tr>
<td>Jaan Williams</td>
<td>Program Manager</td>
</tr>
<tr>
<td>Chuck Wolfe</td>
<td>President and CEO</td>
</tr>
</tbody>
</table>

54 Victory Fund endorsed candidates won election in 2011
4 OPENLY GAY U.S. REPRESENTATIVES
22 SCHOOL BOARD MEMBERS
37 STATE REPRESENTATIVES
68 STATE SENATORS
13 COUNTY COMMISSIONERS
13 VICE MAYORS
47 76 U.S. JUDGES
72% WIN RATE
INTERNS

Scott Burkhard
Drake Carden
Ashley Chesson
Mark Danso
Alexander Fabiszewski
Alejandro Góngora
Tanisha Humphrey
Derek Jansante
Ryan King
Brandy Machado
Kathleen McGinn
Paulina Montanez- Montes
Kemba Neptune
Rachel Skylis
Scott Smith
Shawna Stitch
Logan Talbot
Michelle Verger

American University, Washington, D.C.
University of Florida, Gainesville, Fla.
College of Notre Dame of Maryland, Baltimore, Md.
Bowdoin College, Brunswick, Maine
University of Michigan, Ann Arbor, Mich.
University of California, Santa Barbara, Santa Barbara, Calif.
Georgetown University, Washington, D.C.
Stetson University, DeLand, Fla.
University of California, Berkeley, Berkeley, Calif.
Harvard University, Cambridge, Mass.
George Washington University, Washington, D.C.
University of California, San Diego, San Diego, Calif.
Howard University, Washington, D.C.
Michigan State University, East Lansing, Mich.
University of Massachusetts Amherst, Amherst, Mass.
University of Illinois, Champaign, Ill.
University of Alabama at Birmingham, Birmingham, Ala.
University of California, Davis, Davis, Calif.